



# What: Two Proposal Development Workshops

Presenters: Lucy Deckard *Academic Research Funding Strategies* and K Krishnamurthy *Vice Provost Research*



## Workshop One: **Hands-on Proposal Writing Workshop: Pursuing Single-PI and Small Team Grants**

(Thu) January 8<sup>th</sup> 2015 @ Havener Center room TBD

9:00 am	Self-Introduction and objectives of the workshop
9:30 am	Setting your long-term research and education agendas
10:15 am	Understanding funding agencies; Identifying and analyzing funding opportunities; NSF CAREER and Other Young Investigator Grants
10:45 pm	Before You Write; Positioning yourself to be competitive: research & education components
12:00 pm	Lunch program: Focus on NSF CAREER
1:30 pm	Lessons Learned Networking
2:00 pm	Avoiding common grantsmanship mistakes; proposal from the reviewer's point of view; Grabbing the reviewer
2:45 pm	Writing Your Proposal, Step-by-Step: Project Summary/Abstract; Introduction/Overview/Specific Aims; Background/Significance/Lit Review; Prior Work/Preliminary Data; Research Plan/Methodology; Education Plan; Broader Impacts
4:30 pm to 4:45 pm	Interpreting Reviews The review process Understanding reviews Revising and resubmitting

Note you must register for either workshop by email to [vpr@mst.edu](mailto:vpr@mst.edu). We only have 35 seats available for each workshop so we will use 'first to register' as priorities.

## Workshop Two: **Interactive Proposal Workshop: Pursuing Large Team and Center-Level Grants**

(Fri) January 9<sup>th</sup> 2015 @ place TBD

8:30 am	Self-Introduction and how large team grants are different from smaller grants
9:00 am	Building and Positioning Discussion: What are funders looking for in a team? Teams and synergy; Positioning your team to be competitive
9:20 am	Identifying and Analyzing Funding Opportunities: Understanding the funder; Understanding the program; Analyzing the solicitation
10:00 am	Developing a Team Project Plan: The role of the PI and leadership styles; Developing a shared vision; Strategic planning
10:45 am	Producing the Proposal: Proposal planning and logistics; Best practices and mistakes to avoid; Writing and red teaming the proposal; Site visits
11:15 am to 12:15 pm	Lunch Program: Industry engagement and how to leverage the Vice Provost of Research